

Voted One of Chicago Tribune's Top Workplaces Happy Employees = Happy Agents HOLIDAY EDITION - 2010

NATIONAL VAN LINES SELECTED AS TOP WORKPLACE

The Chicago Tribune's Top 100 Workplaces issue has honored National Van Lines in the Small Business (less than 250 employees) category. Employees and vendors in Chicagoland nominated 1362 companies for this workplace evaluation. Of those nominated, 182 organizations successfully completed the survey. The top 100 were classified into "size bands" and ranked separately, because smaller employers tend to score higher than mid-size (250-999 employees); and mid-size employers score higher than large employers (1000 or more employees). National Van Lines was ranked 45th.

According to the Tribune's editorial staff, the lessons learned from the Workplace Survey are important. A satisfied workforce, particularly during unsettling economic times, is more productive, more engaged, more flexible and potentially more profitable. Successful companies breed happier workers.

Other important conclusions from the study include: Employees value the feeling of being trusted to do their jobs well, whether that's reflected by a light-hearted corporate culture or a message that everyone is part of a team. They value training, open communication and the chance to grow in their jobs. And happy workers are loyal employees. CEO Maureen Beal, in thanking the employees for completing the survey and their positive responses, stated, "We are so proud of our employee family and an honor like this means so much more because it is based on their opinions and evaluations. We will continue to do our best to deserve this honor."



Háppy Holidays!

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Message from Maureen



I love the holiday season, especially here in Broadview. The National Van Lines employee family really knows how to celebrate – departments decorate their spaces with brightly lit trees, everyone is bringing in treats made from their special family recipes and contributing

to their favorite charitable causes. All of the wonderful traditions and experiences that the season brings make me especially mindful of the importance of giving back to our local and global communities during this time of year. On behalf of Aspire, our employees have collected Christmas gifts to be distributed to over 30 residents of group homes in the Chicago area, and I know that their holidays will be brighter as a result.

In addition, National Van Lines continues to support the good work of the American Cancer Society and Illinois Special Olympics, and in this issue we will highlight one of the Wyland Foundation's special events – The Living Green Fair, creating public awareness of environmental and recycling issues. Many of our agents, drivers and corporate staff have stepped up to the plate, again and again, contributing to these causes. I'm proud to work with individuals who demonstrate such generosity. So many days throughout the year, I notice agents, employees and drivers doing kind things for each other and for others. I truly believe it's one of the qualities that make National Van Lines different.

Our GSA Customer Satisfaction Index over the past 14 years has been impressive, and we still hold a place at the top, over the other major, indexed carriers. The responses from our commercial Customer Surveys remain positive, and I am always pleased when one of our customers takes the time to give special recognition to our drivers and agents. I am truly thankful for the National Van Lines family — our agents, drivers and corporate employees who have helped the organization realize these strong achievements.

We have much to look forward to in the coming year. We have been gearing up for new opportunities with our individual, corporate and military customers. The future for National Van Lines and its representatives is very bright. The executive staff has been working on being pro-active for the upcoming busy season – forecasting shipments and vehicles in-service, and getting in compliance with new Federal Regulations, including CSA2010.

At the National Van Lines sales conference in October, agents from around the country joined us to find even more ways to increase our sales and make connections. This year's attendance was the highest ever, and we thank all of those participants who invested their time in networking and getting to know their fellow agents and the corporate support staff. Hopefully, you will all join us at the bi-annual convention October 20-22 at the Amelia Island Plantation in Fernandina Beach, FL. The connections we'll make and ideas we'll share will continue to make us even better.

When I look back on this year, I know without a doubt that no matter what challenges might come our way, we are much stronger together than we are individually. I'm grateful for my employee, agent and driver family for working together to make us so resilient. I look forward to 2011 and the opportunities that it will bring to make us closer as a family and stronger as a unit.

Happy Holidays and Best Wishes for a Wonderful 2011!

Durien





GERRY MUNDT SELECTED AS NATIONAL VAN LINES CONTROLLER

Bob Buti, National Van Lines Vice President of Finance, welcomes Gerry Mundt to the finance team, serving as Controller. Joining National Van Lines in November, Gerry assumes overall responsibility for managing the accounting department, and reports directly to Bob.

Gerry started his career in accounting at Arthur Andersen before serving 21 years with US Cellular. Ultimately promoted to Accounting Director for the wireless telecommunications company, Gerry is well versed in the needs of a multi-faceted organization.

According to Gerry, "My goals are to quickly learn the business so that I can provide leadership to my team members, while providing National Van Lines' management, auditors and Board of Directors with financial information that is timely and accurate."

Bob Buti states, "Gerry's breadth of experience in accounting and financial analysis is a welcome addition to our team. I know that ultimately he will play an important role in National's strategic development." A Certified Public Accountant, Gerry obtained his degree from Loyola University. He and his wife, Regina, live in Chicago's Edgebrook neighborhood. In addition to following the activities of daughter Katie (11) and son Tim (9), the family enjoys sports, especially golf, basketball and volleyball.



CHRISTMAS SPIRIT AT NATIONAL VAN LINES

Last week a Christmas Luncheon was held at the Broadview office of National Van Lines. The Christmas committee of Don Rozanski, Donna Palmer, Gail Spradling, Felicia Krubl, Bill Barry, Sharon Kutta and Judy Bennett transformed the everyday lunchroom into a spectacular room of white, silver and blue. Lunch was brought in and everyone got the chance to sit down and enjoy each other's company. Several retireees also attended.



Continuing with the Christmas Spirit, all the departments decorated their own trees and were judged by their peers for the coveted "Christmas Tree Decorating Award". The winner this year was the Safety/Fleet Services' department tree, but as you can see from the various pictures every department was a winner!



Credit & Collections



NEW

Products





Customer Service



Executive



ACCOUNTING



On November 6 and 7, Wyland and the Wyland Foundation joined thousands of families in Boca Raton, Florida at the Wyland Living Green Fair for weekend focused on "green" living. Each of the 10,000 attendees celebrated the health of our planet at Mizner Park with local businesses showcasing green initiatives and products, and participated in a range of eco-themed activities including a fashion show, mural painting with Wyland, the Water's Extreme Journey Maze, the Clean Water Mobile Learning Center, animal interactions, and a concert with Disney star Anna Margaret called "Rock Out This Planet!"





Pictured Above- Eastern Regional Sales Manager, Dick Scaffa and New Products Vice President, Mike Yost



American Way Van & Storage owner, Bobby Vann consults with Wyland during the children's painting session

Designed to give back to the community by educating average families and business owners on how to live a greener, healthier and more environmentally sustainable lifestyle, the Wyland Living Green Fair is the largest Green themed event in the South Florida region. According to Bobby Vann, "This was an amazing event, representing the partnership between Wyland and National Van Lines."

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Joe Bonnie and Son Moving and Storage demonstrates their commitment to the environment and their community by participating in the Living Green Fair.

Pictured at Left – Theresa Bonnie, Guest of Wyland, Wyland, Janis Bonnie and Diana Vann

National Van Lines supported the Living Green Fair by providing transportation for the Wyland Clean Water Mobile Learning Center. Driver Jorgen Johannsen toured to schools and community events (including a Miami Dolphins game at Sunlife Stadium!) around Florida as the Foundation taught students about the importance of clean water and inspired them to help protect our precious aquatic resources.





Joe & Theresa Bonnie and Luke Steigerwald of Delray Beach National Van Lines Agent, Joe Bonnie and Son Moving & Storage, pose with an aquatic friend; along with Mike Yost and National driver, Jorgen Johannsen.



Joe Bonnie prepares the exhibit booth

Photos Courtesy of Diana Vann

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THE HOUSING DILEMMA:



More and more people could face the dilemma of choosing between a job and a house — especially if the job market improves faster than the housing market.

Joblessness is a drag on the housing market, with many people no longer able to afford their homes. But the reverse is also true; a house that's lost value can prevent someone from taking a job that requires a move.

Although recruitment has been down over the past few years, some experts say the inability to unload homes could become one of the biggest obstacles to matching talent with the right job. Experts say more and more people could face the dilemma of choosing between a job and a house — especially if the job market improves faster than the housing market. Jim Mallozzi, CEO of Prudential Real Estate and Relocation Services, which contracts with corporations and government agencies to handle logistics for moving employees, says he already sees that dynamic at play. "More people are reluctant to move," he says. "The inability to sell their house or having negative equity is probably now the No. 1 reason why people are refusing a move."

More than 90 percent of the companies with problems relocating employees said the housing market at the old location was the primary reason workers were reluctant to move. The list of reasons is based on 95 companies experiencing problems with employees reluctant to relocate.

Source: Worldwide ERC Transfer Volume & Cost Survey published in Mobility (September 2010) People are more often turning down jobs or relocating and leaving their families behind, he says. Government agencies that previously relocated workers every two or three years are extending those terms because many people can't afford the move. Prudential's business has shifted from handling the move itself, to consulting with workers who are trying to decide whether to move for the job at all.

Mallozzi is quite familiar with this dilemma: He's relocating himself. "I'm in the middle of one right now from the East Coast to the West Coast," he says. Mallozzi is having some of the very same issues he encounters with his clients. He's still trying to work out whether to sell the house and move his family — or to travel back and forth instead.

Held Back By Housing

In Mallozzi's case, the house isn't holding back his career. But among Prudential's clients, he says, a growing number of people back out of plans to move for their company. He says that number has gone from 5 percent a few years ago to 35 percent — largely because they feel held back by housing. In fact, a study by a trade group called Worldwide ERC found that three-quarters of employers find growing reluctance among workers to move — again, largely because their homes have lost value.

Deciding to Ditch a Home

Andrea Davis and her family have experience with this. Two years ago, Davis' husband was offered a very good aircraft mechanic's job in North Carolina. He took it, initially, but because they were unable to sell, rent or refinance their home in Albuquerque, N.M., he quit and moved back. "I felt trapped," Davis says. "It just got worse over time."

Recently her husband was offered the same job again, and this time they decided to ditch the New Mexico house though not without huge regrets. "It was really hard to walk away from that house yesterday," Davis says, breaking down in tears. After years of making on-time payments — even as their interest rate soared to over 12 percent — Davis says they just missed a payment for the first time.

"I think people are just going to loot it," she says. "I feel afraid for that. I feel like I'm making the neighborhood worse because I'm leaving it." But Davis said they felt they had no choice. They couldn't afford not to take the new job.

Support For Long-Distance Commuting

Robert Damon, president of North American operations for the executive-recruitment firm Korn/Ferry International, says even top executives are finding it hard to sell their homes to relocate. "Companies are avoiding [the problem] by allowing the executive to commute for a year or two," he says. But Damon says with the job market recovering faster than housing, companies will have to reverse the trend of reducing relocation and moving benefits, and spend more to attract the talent they want. "Companies are going to have to start making good on any of the money they lose on houses, and also give them assistance on the houses they buy," Damon says.

TOP REASONS WHY EMPLOYEES ARE RELUCTANT TO RELOCATE





PEOPLE ON THE MOVE

IEW ADDITIONS TO THE AGENT FAMILY

1021 Rockey's Moving & Storage Colorado Springs, Colorado Royce Brewer-Vogt 10/21/10

1022 Rockey's Moving & Storage San Antonio, Texas Royce Brewer-Vogt 10/21/10

1023 Rockey's Moving & Storage Killeen, Texas Royce Brewer-Vogt 10/21/10

1110 Set Free Relocation Group, LLC Newark, Delaware Ed Wilberg 11/18/10

1015 Movers & Shakers Worldwide Relocation Benicia, California Nancy Brookshire 11/23/10



NATIONAL VAN LINES Gerry Mundt Controller

NATIONAL FORWARDING Sarah Embree Move Management 11/9/2010



September - December 2010

September 2010 Booking Theresa Bonnie Joe Bonnie and Son

October 2010 Delivery Driver Mark J. Merck The Apartment Movers November 2010 Delivery Driver Charles L. Leyer Owner-Operator

December 2010 Booking Theresa Bonnie Joe Bonnie and Son



NATIONAL VAN LINES AND AGENTS , ATLANTIC COAST AND AMERICAN WAY, ARE PROUD TO MOVE A PIECE OF HISTORY!!

National Van Lines had the honor of moving a piece of American musical history. Atlantic Coast Moving and Storage of Egg Harbor Township, New Jersey was proud to be named by the Boardwalk Hall and The Atlantic City Convention Hall Organ Society, as the transportation service for the famous and historic organ. The instrument was hauled by American Way Van and Storage of Dayton, Ohio, from Arizona to its current residence in the Boardwalk Hall lobby where it will continue the final stages of restoration.

A CHANGE OF TUNE FOR HISTORIC ORGAN AT BOARDWALK HALL

Pipe organs tend to have a boring reputation. A massive, loud instrument with wind and pipes. A churchgoer pressing the keys with thin, wrinkled fingers. For many people, yawn. Carl Loeser, curator of the pipe organs in Boardwalk Hall, recognizes that perception. "The traditional organ community tends to be interested in a somewhat narrow period of time and style," he said. "We're hoping to attract a wider audience."

So when Loeser looked at the 80-year-old Kimball pipe organ Monday, fresh off a truck from Arizona after being refurbished to its most restored state in decades, he thought about the rock band Pink Floyd's most popular album. "Why not do "The Dark Side of the Moon' on the organ? And that could be an hour-long program," Loeser said. By the spring, such performances could be possible for Boardwalk Hall, as work continues to return the Kimball and Midmer-Losh organs to use. The two instruments, both built in the early 1930s and designed by state Sen. Emerson Richards, were staples of the building, but decades of neglect and water damage put their futures in doubt. The Atlantic City Convention Hall Organ Society has worked for years to refurbish the instruments. The Kimball organ now features a restored console, refinished cabinets and rechromed pipes — courtesy of the aptly named Ken Crome, a Flagstaff, Ariz.-based organ restoration expert.

When the instruments are in use again, concert musicians such as Lady Gaga, Madonna and Bruce Springsteen could include pipe organs in their performances, Loeser said. And you wouldn't necessarily need someone sitting at the keyboard. "Musicians could digitally plug into the organs and make them part of the ensemble," Loeser said. Performers also could record and play back their organ music. The organs have received a series of technological upgrades, including electronically controlled air systems. For now, the Kimball — big as a bedroom — is located in the Boardwalk Hall lobby. Workers will sequentially replace sections of organ pipes, checking mechanisms and finding the right sound. With the improvements, the instrument will soon sound as it used to, Loeser said. "I'm dying to hear this thing," he said. "Everybody is."





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